

INFORMAZIONI PERSONALI

Francesco Decarolis

Sesso: Maschile. Data di nascita: 17/05/1980. Nazionalità: Italiana

ESPERIENZA PROFESSIONALE

2016 – Presente Professore Associato, EIEF-Einaudi Institute for Economics and Finance, Italy  
 2012 – Presente Assistant Professor (in aspettativa dal 2016), Dpt. of Economics, Boston University, USA  
 2009 – 2012 Assistant Professor, Dpt. of Economics, University of Wisconsin at Madison, USA  
 2009 Economista (F2), Servizio Studi della Banca d'Italia, Roma, Italia

ISTRUZIONE E FORMAZIONE

2003 – 2009 Dottorato in Economia (PhD in Economics), The University of Chicago, Chicago USA  
 2003 – 2005 Master in Economia (MA in Economics), The University of Chicago, Chicago USA  
 1998 – 2002 *Laurea* in Economia (Summa cum laude; ordinamento quadriennale), Università Bocconi, Milano, Italia

COMPETENZE PERSONALI

Lingua madre Italiano

Altre lingue

	COMPRESIONE		PARLATO		PRODUZIONE SCRITTA
	Ascolto	Lettura	Interazione	Produzione orale	
Inglese	Avanzato	Avanzato	Avanzato	Avanzato	Avanzato
Francese	Base	Base	Base	Base	Base

Competenze organizzative e gestionali

- 2016 – Presente      Attività organizzative svolte presso l'EIEF, Roma, Italia: 1) Co-organizer microeconomics seminar and workshop; 2) Junior Faculty Recruiting Committee,
- 2012 – 2015        Attività organizzative svolte presso Boston University, Boston, USA: 1) Co-organizer microeconomics seminar and workshop; 2) Junior Faculty Recruiting Committee; 3) Undergraduate Teaching Committee,
- 2009 – 2012        Attività organizzative svolte presso la University of Wisconsin Madison, Madison, USA: PhD Program Admissions Committee, University of Wisconsin Madison, USA

Competenze professionali

- 2016 – Presente      Consulente per l'econometria, Autorità Garante della Concorrenza e del Mercato (AGCM), Italia
- 2015                    Consulente per l'econometria , Chief Economist Team, DG Competition, European Commission, Belgio
- 2014                    Academic Visitor, Chief Economist Team, DG Competition, European Commission, Belgio
- 2010 – 2015        Visiting Researcher, Microsoft Research, Cambridge, MA, USA

Competenza digitale

AUTOVALUTAZIONE				
Elaborazione delle informazioni	Comunicazione	Creazione di Contenuti	Sicurezza	Risoluzione di problemi
Avanzato	Avanzato	Avanzato	Intermedio	Avanzato

ULTERIORI INFORMAZIONI

**PUBBLICAZIONI PRINCIPALI:**

“Awarding Price, Contract Performance and Bids Screening: Evidence from Procurement Auctions,” *American Economic Journal: Applied Economics*, Vol. 6, Iss. 1, January 2014, pp. 108-132.

“Medicare Part D: Are Insurers Gaming the Low Income Subsidy Design?,” *American Economic Review*, April 2015, 105(4): 1547-80.

“Entry and Subcontracting in Public Procurement Auctions,” (with N. Branzoli) *Management Science*, Vol. 61, Iss. 12, December 2015, pp. 2945–2962.

“Local Public Procurement Regulations: The Case of Italy,” (with C. Giorgiantonio) *International Review of Law and Economics*, Vol. 43, August 2015, pp 209–226

“The Unintended Effects of the Medicare Part D Low Income Subsidy,” *Health Policy*, Vol. 119, Issue 5, May 2015, pp. 597-603

“Renegotiation of Public Contracts: An Empirical Analysis” (with G. Palumbo) *Economic Letters*, Vol. 132, July 2015, pp. 77-81

“Detecting Bidders Groups in Collusive Auctions,” (with T. Conley) *American Economic Journal: Microeconomics*, Vol. 8, No. 2 May 2016, pp. 1-38.

“Insurers Response to Selection Risk: Evidence from Medicare Enrollment Reforms” (with A. Guglielmo), *Journal of Health Economics*, forthcoming.

“Comparing Procurement Auctions,” *International Economic Review*, forthcoming.

**ALTRE PUBBLICAZIONI:**

“Competition in Procurement Markets: The Case of Medical Devices in Europe,” *Italian Antitrust Review*, 3, 2015.

“Public Procurement of Healthcare in Europe: The Case of Medical Devices,” (with C. Giorgiantonio) *Rivista di Politica Economica*, Vol.

104 (4/4), pp. 7-36, 2015.

Introduction to *Public Procurement's Place in the World: The Charge Toward Sustainability and Innovation* (with M. Frey). Special issue of the *Rivista di Politica Economica*, April/June, 2013, edited by F. Decarolis and M. Frey.

**"Favouritism and Inefficiency in Procurement: Evidence from Public Works in Italy,"** (with C. Giorgiantonio) *Rivista di Politica Economica*, April/June, 2013, pp. 161 - 190.

"Economic Effects of Democracy. An Empirical Analysis". *Rivista di Politica Economica*, Dec, 2003, pp. 69 - 116.

Winning paper: - Young Economist Award, European Economic Association  
- Angelo Costa Award, *Rivista di Politica Economica* (Best Italian BA thesis in Economics)

"Tutela della concorrenza e rispetto delle specificità territoriali negli appalti di lavori pubblici," (with C. Giorgiantonio) *Mercato, Concorrenza e Regole*, XVI, n. 1 April 2014.

"Qualificazione, Aggiudicazione e Subappalti nei Lavori Pubblici: Cosa Insegnano le Riforme Locali?" (with C. Giorgiantonio) *Economia Pubblica*, 2014, n.1, pp. 28-64.

"Pricing and Incentives in Publicly Subsidized Health Care Markets: the Case of Medicare Part D," PIER Working Paper12-026, Penn Institute for Economic Research, Dpt. Economics, University of Pennsylvania, June 2012.

"Appalti Pubblici e Federalismo: Riparto di Competenze e Vincoli Comunitari nell'Affidamento dei Lavori Pubblici in Italia," (with C. Giorgiantonio) *Rapporto sulla Finanza Pubblica, Fondazione Rosselli*, edited by Francesca Tracò and Marco Nicolai, Maggioli Editore, Romagna, May 2012.

"Too Good to Be True Auctions," (with Michael Klein) World Bank – Public Private Infrastructure Advisory Facility (PPIAF) Note, (2012). Part of Body of Knowledge on Infrastructure Regulation (BoKIR). Previously circulated as Working Paper 186, Frankfurt am Main: Frankfurt School of Finance & Management.

"La Realizzazione delle Opere Pubbliche," (with C. Giorgiantonio and G. Palumbo) in *L'efficienza della Spesa per Infrastrutture* volume edited by Fabrizio Balassone, Bank of Italy, June 2012.

"Cronaca di un fallimento annunciato: l'impiego dell'esclusione automatica negli appalti di lavori pubblici" *Giornale di Diritto Amministrativo*, Nov, 2011, pp 1246-125.

"L'affidamento dei lavori pubblici in Italia: un'analisi dei meccanismi di selezione del contraente privato," *Mercato Concorrenza e Regole XIII, 2, August 2011* (with Cristina Giorgiantonio and Valentina Giovanniello). Republished in *Le Infrastrutture in Italia, Bank of Italy*, edited by Fabrizio Balassone and Piero Casadio, 2011

"The Renegotiation of Public Contracts," in *Le Infrastrutture in Italia, Bank of Italy*, edited by Fabrizio Balassone and Piero Casadio, 2011 (with Giuliana Palumbo)

"The Awarding of Public Works in Italy: An Analysis of the Mechanisms for the Selection of the Private Contractors," (with C. Giorgiantonio and V. Giovanniello) Bank of Italy *Quaderni di Economia e Finanza*, 83-2010.

"When the Highest Bidder Loses the Auction," Bank of Italy, *Temi di Discussione*, June 2009, No. 717.

Permanent Working Paper:

"Homotopy Continuation Methods: An Algorithm for the Fixed Point and Newton Homotopy Methods with Some Examples" (with R. Mayer and M. Santamaria, 2005)

#### **SAGGI IN CORSO DI REVISIONE:**

"The Welfare Effects of Supply Side Regulations in Medicare Part D" (with M. Polyakova and S. Ryan), R&R at the *Journal of Political Economy*

"Contractors Past Performance and Procurement Outcomes: A Firm-level Experiment" (with R. Pacini and G. Spagnolo)

"Marketing Agencies and Collusive Bidding in Sponsored Search Auctions," (with M. Goldmanis and A.Penta)

"Common Agency and Coordinated Bids in Sponsored Search Auctions," (with M. Goldmanis and A.Penta)

"Plan Choice, Star Ratings and Switching Behavior in Privatized Medicare," (with A. Guglielmo and C. Luscombe)

"Buyer Competence and Procurement Outcomes: Evidence From the US," (with L. Giuffrida, E. Iossa, V. Mollisi and G. Spagnolo)

"Buyer Competencies and Innovation Procurement," (with G. de Rassenfosse, L. Giuffrida, E. Iossa, V. Mollisi, E. Raiteri and G. Spagnolo)

**FONDI DI RICERCA:**

2016-2020	European Research Council (ERC-2015-StG - 679217_REPCOR): Reputation and corruption in procurement
2013-2015	National Science Foundation (# SES-1357705): Supply side behavior in Medicare Part D
2011-2012	Sloan Foundation (# 2011-5-23 ECON): The role of public subsidies in Medicare Part D

**FELLOWSHIPS:**

2013 – 2014	Junior Fellow, Hariri Institute - Boston University, USA
2009 – 2010	Shoemaker Fellowship, University of Wisconsin Madison, USA
2008 – 2009	Economic Research Fellowship, Bank of Italy, Italy
2007 – 2008	H. Morgenthau Memorial Fund (Dissertation Fellowship), University of Chicago, USA
2003 – 2007	University Unendowed Fellowship/Scholarship, University of Chicago, USA
2005 – 2006	Felice Gianani Scholarship, Associazione Bancaria Italiana, Italy
2003 – 2005	Post Graduate Scholarship, Università Bocconi, Italy

**PREMI CONSEGUITI:**

2016	<i>American Economic Review</i> : “Excellence in Refereeing Award”
2015	<i>International Journal of Industrial Organization</i> : “Certificate of Excellence in Reviewing”
2015	John Heinz Dissertation Award for the paper “Welfare Effects of Supply-Side Regulations in Medicare Part D” (with M. Polyakova and S. Ryan) as part of M. Polyakova’s PhD dissertation.
2013	NET Institute Award for “Common Agency and Coordinated Bids in Sponsored Search Auctions” (joint with Maris Goldmanis and Antonio Penta)
2013	Neu Family Award of Boston University for “Medicare Part D: Are Insurers Gaming the Low Income Subsidy Design?”
2004	Young Economist Award of the European Economic Association for “Economic Effects of Democracy”
2003	Angelo Costa Award of the <i>Rivista di Politica Economica</i> for “Economic Effects of Democracy.” First classified for the best Italian BA thesis in Economics.
2003	Bocconi Gold Medal

**ATTIVITA' DI INSEGNAMENTO:**

2017 –	Empirical Industrial Organization (Graduate) – EIEF, Italy
2013 – 2015	Empirical Industrial Organization (Graduate) – Boston University, USA
2012 – 2014	Statistics for Economics (Undergraduate) – Boston University, USA
2011 – 2012	Empirical Industrial Organization (Graduate) – University of Pennsylvania, USA
2011 – 2012	Statistics for Economics (Undergraduate) – University of Pennsylvania, USA
2009 – 2011	Statistics for Economics (Undergraduate) – University of Wisconsin Madison, USA
2009 – 2011	Empirical Industrial Organization (Graduate) – University of Wisconsin Madison, USA

**ORGANIZZAZIONE DI CONVEGNI SCIENTIFICI:**

2016	<i>2nd Rome Junior Conference on Applied Microeconomics</i> – EIEF. Co-organized with: M.A. Bronson (Georgetown University), T. Lamadon (University of Chicago), N. Mahoney (University of Chicago - Booth School), A. Pozzi (EIEF), P. Tebaldi (University of Chicago) and A. Voena (University of Chicago).
2017	Local Organizing Committee Member for <i>2017 iHEA World Congress</i> , Boston University, USA
2016	<i>1st Rome Junior Conference on Applied Microeconomics</i> – EIEF. Co-organized with: M.A. Bronson (Georgetown University), T. Lamadon (University of Chicago), N. Mahoney (University of Chicago - Booth School), A. Pozzi (EIEF) and A. Voena (University of Chicago)
2013	<i>Gaming and Learning in Incentive Systems, II</i> . May 3-4, Boston University, USA. Co-organized with: L. Bouton (Georgetown) and A. Newman (BU)

**ATTIVITA' DI REVISIONE SCIENTIFICA PER LE SEGUENTI RIVISTE E ISTITUZIONI:**

*American Economic Review, Econometrica, Journal of Political Economy, Quarterly Journal of Economics, Review of Economic Studies, International Economic Review, Theoretical Economics, American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, American Economic Journal: Microeconomics, RAND, International Journal of Industrial Organization, Journal of Industrial Economics, European Economic Review, Journal of Public Economics, Journal of Economics & Management Strategy, Management Science, Journal of Applied Econometrics, European Journal of Political Economy, Journal of Institutional and Theoretical Economics, Journal of Law, Economics and Organizations, Review of Economic Design, Operations Research, American Journal of*

*Agricultural Economics, Scandinavian Journal of Economics, Mercato Concorrenza e Regole, Economic Inquiry, Journal of Law & Economics, Strategic Management Journal, Review of Industrial Organization, Journal of Strategic Contracting and Negotiation, National Science Foundation, VQR Italy, World Bank DIME Concept Notes.*

**PRESENTAZIONI A SEMINARI**

- 2017 University of Chicago, Princeton University, University of Wisconsin – Madison, Tel Aviv University, Hebrew University, EU Commission DG COMP, Università Bocconi, University of Tilburg, University of Vienna, University of Siena, Vanderbilt University
- 2016 Facebook (research lab), Stanford University, Berkeley (Haas Business School), University of California Davis, University of Toronto, HEC-Lausanne, University of Bologna, University of Venice Ca' Foscari, University of Padua, EU Commission DG GROW, Universität Mannheim, CREST Paris
- 2015 Harvard-MIT joint IO seminar, Caltech, Columbia University, University of British Columbia, Microsoft Research, University Texas A&M, UT Austin
- 2014 Paris I Sorbonne, University of Cambridge, SUNY (NYC), CMU – Tepper Business School, ECARES (Bruxelles), U.S. Congressional Budget Office, Universidad de los Andes - Chile, University of Rome La Sapienza, University of Zurich, Collegio Carlo Alberto Turin, DG Competition –European Commission, European University Institute
- 2013 NYU, Harvard University – Kennedy School of Government (joint BU/Harvard/MIT Health Economics Seminar), Italian Insurance Association – ANIA (guest lecture), Ente Einaudi – EIEF
- 2012 MIT, Stanford Graduate School of Business, University of Pennsylvania, UT Austin, London School of Economics, Boston University, Bocconi University, Luiss Rome University
- 2011 University of Maryland, HEC Montreal, Boston University, Brown (guest lecture)
- 2010 University of Pennsylvania, Northwestern University, Einaudi Institute for Economics and Finance, Scuola Superiore per la Pubblica Amministrazione, University of Rome – La Sapienza (guest lecture)
- 2009 University of Chicago, University of Pennsylvania, Pennsylvania State University, Stanford University, Columbia University Graduate School of Business – Decision Risk and Operations Group, Columbia University, University of Minnesota, NYU – Stern School of Business, London School of Economics, Harvard University – Kennedy School of Government, University of Toronto, University of Padua, Einaudi Institute for Economics and Finance

**PRESENTAZIONI A CONFERENZE E WORKSHOPS:**

- 2017 ASSA Meetings (Chicago), Procurement Workshop – University of Lancaster, 2<sup>nd</sup> Junior Health Economics Summit (Whistler, British Columbia), 3<sup>rd</sup> Paris-Berkeley Organizational Economics Workshop, Chicago Booth – Junior Health IO Conference; Lear Conference 2017: Public Procurement & Competition Policy, Rome; Bank of Italy Workshop "Public procurement: partecipazione, qualità ed efficienza," Rome
- 2016 CEPR – IO School, Barcellona GSE Summer School, Society for Economic Dynamics, First Rome Junior Conference EIEF, Belgrade Public Procurement Symposium
- 2015 NBER – IO Meetings, IO Fest at Berkeley, iHEA World Congress, Joint 2015 Annual Health Econometrics Workshop & Seventh Australasian Workshop on Econometrics and Health Economics
- 2014 American Economic Association, First Brazilian Conference on Public Procurement and Concession Design (San Paolo and Rio de Janeiro – Brazil), Industrial Organization: Theory, Empirics and Experiments (Alberobello – Italy), Annual Meeting of the Toulouse Network for Information Technology (Microsoft Research, Cambridge – MA)
- 2013 NBER – IO Meetings, CEPR – IO Meetings, HEC Montréal Conference on the Industrial Organization of Health Care, CEPR-IO, ISNIE, EPPP, 3<sup>rd</sup> EIEF-UNIBO-IGIER Workshop In Industrial Organization, AREL Rome Workshop on Public Contracts
- 2012 American Society of Health Economists (ASHEcon), Society for Economic Dynamics, Petralia Sottana
- 2011 Utah Winter Business Economics Conference,
- 2010 NBER – IO, Econometric Society World Congress, IIOC, Petralia Sottana, ZEW Conference on the Quantitative Analysis in Competition Assessments, First Economic Workshop ME@Velia,
- 2009 NBER – Market Design, Society for Economic Dynamics, Econometric Society Far East and South Asia Meeting

- 2008 IIOC, European Association for Research in Industrial Economics, European Economic Association, Econometric Society North American Summer Meeting, La Pietra-Mondragone Workshop (later renamed MOOD Doctoral Workshop in Economic Theory and Econometrics)
- 2004 Annual Meeting of the European Economic Association

**AFFILIAZIONI AD ORGANIZZAZIONI SCIENTIFICHE**

- 2016 –Present NBER, Faculty Research Fellow, USA  
2015 –Present CEPR, Research Affiliate, UK  
2012 –Present Adjunct Senior Fellow, L. Davis Institute for Health Econ., University of Pennsylvania, USA

**PERIODI DI VISITING ACCADEMICO**

- 2015 – 2016 Visiting Assistant Professor, SIEPR First Sabbaticals, Stanford University, USA  
2015 PIER Visiting Faculty, Columbia University, USA  
2011 – 2012 Visiting Assistant Professor, Dpt. of Economics, University of Pennsylvania, USA  
2011 Visiting Assistant Professor, Dpt. of Economics, University of Chicago, USA

Lo scrivente è a conoscenza che le informazioni contenute nel presente curriculum sono considerate, ai sensi dell'art. 76 del d.P.R. del 28 dicembre 2000, n. 445, come rese a pubblico ufficiale e che le dichiarazioni mendaci, la falsità negli atti e l'uso di atti falsi sono puniti ai sensi del codice penale e delle leggi speciali in materia

Roma, 5/7/2017

In fede,



Si autorizza il trattamento dei dati ai sensi del D. Lgs. n. 196/2003

